



Responsible Contracts Officer: Audrey Ferreol (RES-PTS)  
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**Invitation to Tender: AO/1-6007/08/NL/AF**  
**SUBJECT: Online Game Technology for Space Education and System Analysis**

Reference in the ESA List of Intended Invitations to Tender ESA/IPC(2008)11,REV.14  
Item number: 08.132.12, Budget output : 060

**CATEGORY: SMALL SPACE PROCUREMENT**

Dear Sirs,

The European Space Agency (ESA) hereby invites you to submit a tender for the above subject. This ITT has been published on EMITS on 23 December 2008.

This Invitation to Tender has been established and will be processed following a tailored procedure for small space procurements. The General Conditions of Tender for ESA contracts (available on EMITS under reference documents – administrative documents) are, for the purpose of this activity, not applicable but are replaced by the Tender Conditions attached to this ITT.

Bidders are requested to state in their proposal the full address and the ESA Bidder Code of the Prime and each proposed subcontractor. Any company not yet registered with the Agency's **Industrial Policy Division** request registration as a Potential Bidder on the ESA Industry website: <http://www.esa.int/home-ind>

This Invitation to Tender has been issued in English only. A French version can be obtained upon request, however an extension of the bidding time will not automatically be granted merely based on such request.

Please find attached hereto the following documents:

- Appendix 1 – Statement of Work
- Appendix 2 - Draft Contract
- Appendix 3 – Tender Conditions

Your attention is further specifically drawn to the following:

- The Agency has earmarked for this activity a budget of 100 000 euros. Consequently, please note that only proposals quoting a firm fixed price in Euro within this limit will be considered for evaluation.
- The Draft Contract applicable to this Small Space Procurement is a standard contract applicable to all studies/small space procurements falling in this category. Only proposals stating unconditional compliance to the Draft

Contract (containing also detailed regulations regarding the payment plan) will be considered for evaluation.

- The Agency reserves the right in its final selection, to give preference to those bids which foresee the participation of firms from countries which are undergoing a negative balance in the industrial return relative to their contributions to the Agency's programmes (or a specific programme) and which simultaneously fulfil the following three conditions:
  - the offer weighted mark is at least 60,
  - the offer is the second best; and
  - the difference in marking between the first offer and the second best is no more than 5 points.

The countries presently showing such negative balance are Austria, Belgium, Denmark, Finland, Greece, Ireland, Luxembourg, Norway, Switzerland and United Kingdom.

- The expected total duration of the contract is six (6) months
- Special attention is drawn to the Special Condition of Tender that requests demonstration of the bidder's experience in the game market (Appendix 3, page 3).

Your offer and all supporting documents must reach:

Central Registry Office  
EUROPEAN SPACE RESEARCH AND TECHNOLOGY CENTRE  
Keplerlaan 1  
2200 AG NOORDWIJK  
The Netherlands

With the mention :  
for the attention of Mrs A. Ferreol (RES-PTS) - AO/1-6007/08/NL/AF

not later than the **30<sup>th</sup> of January 2009 at 13.00 hours**, and shall be submitted in 4 paper copies and 3 CD-roms

Yours faithfully,

Hélène Etienne  
Head of the Support Activities Procurement Service

**ATTENTION: The European Space Agency/ESTEC will be closed from 24 December 2008 to 5 January 2009. Mrs. A. Ferreol will return to the office on 6 January. Any question you may have regarding this ITT will be dealt with upon her return.**